# **Financial**



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### **Clients & Participants**

Atlantic Financial Mortgage Company ◆ Bank of Boston ◆ Baytate w Federal Savings Bank ◆ Baybank Systems Inc. ◆ Bernard, Johnson & Company, CPA's ◆ Brown & Brown, CPA's ◆ Boston Safe Deposit & Trust ◆ Boston University w Law Area ◆ Bank of Hamilton/Bermuda ◆ Cape Cod Bank and Trust ◆ Clearpoint Research Corp ◆ Colonial National Bank Commonwealth Financial Group ◆ Dupont, Company ◆ Dun & Bradstreet ◆ Eastern Bank ◆ Essex Bank ◆ Ernst & Whinney, Internal Accounting ◆ Executive Financial Services • Financial Managers, CFO w Feeley & Driscoll, CPA's ◆ Federal Reserve Bank of Boston • Fidelity Investments • First Security Fund National Bank • Gauthier & Maddocks, CPA's • Greater Boston Federal Credit Union ◆ Growth Concepts Group, Inc. • Homeowners Savings Bank • Indiana First Bank ◆ John Hancock Financial Services ◆ Key Corporation ◆ Krupp Asset Management ◆ MacDonald, Levine, Jenkins & Co, Inc. ◆ Martha's Vineyard National Bank ◆ Massachusetts Financial Services ◆ Metropolitan Credit Union ◆ Mutual of Boston ◆ Northland Investment Corporation ◆ Philadelphia Federal Credit • Pioneer Group, Inc. • Putnam Financial • Retina Associates, Inc. • Rhode Island Bank ◆ Royal Bank of Philadelphia ◆ Safety Fund National Bank • State Street Bank • State Mutual Companies ◆ Sterling Bank ◆ Sun Financial Group ◆ Textron Financial Corporation ◆ The Boston Company ◆ The Massachusetts Company ◆ Thompson Financial Services • Tower Federal Credit • Unifirst ◆ United Asset Mangement, Inc. ◆ Universal Systems Associates, Inc. ◆ Watertown Savings Bank West Newton Savings Bank

# What Participants Have Said!

This seminar was excellent in that it directly relates to everything I do, either in or out of work . It is a useful tool for every situation.

#### **Boston Company, Terry Conroy, Claims Control Specialist**

I enjoyed the group interaction and the leader's energy level while presenting the material \* The session was excellent.

#### Bank of Bermuda, Edwina Lambert, Retail Banking

I found the information on the motivation clear and very beneficial . It will help me with a particular employee at the bank.

#### Safety Fund National Bank, Mary Ellen Mana, Branch Manager

The program was great \* Your presentation was entertaining and the two hours flew by \* Tips regarding lists and putting them into story form so that each item is remembered and exaggerating something about someone in order to remember names were helpful.

#### West Newton Savings Bank, Debby Berube, Service Representative

I am glad I attended the class \* I learned to make a list of things to do and to set aside some time to take a break.

#### Bay State Federal Savings Bank, Boisora Zade, Asst. Vice President

I learned to improve my skills in order to manage with a team approach.

#### State Mutual Companies, Jane Blinkhorn, Chief Administrator

I would not change a thing about this program \* I learned to be more specific when giving assignments and to make sure that the employee knows what is expected.

#### Federated Investors, Suzanne Ward, Board Relations Supervisor

I've listened to a number of time management tapes in the past and always revert back to my old ways \* But, this time, I am going to start posting reminders and know it will work!

Feeley & Driscoll, CPA's, Cynthia Harmon, Manager