

Insurance



Clients & Participants

- ♦ Amica Mutual Insurance, Company
- ♦ AON Direct Group Insurance
- ♦ Aronson Insurance Agency
- ♦ Blue Cross Blue Shield
- ♦ Boston Mutual Life Insurance
- ♦ Boyle Insurance Agency, Inc.
- ♦ Carlin Insurance
- ♦ Commercial Life Insurance Company
- ♦ Crosby Benefits Systems
- ♦ Gately, Morgani, & Gilforger
- ♦ Gilbert Insurance Agency, Inc.
- ♦ Group Insurance Commission
- ♦ Harvard Community Health Plan
- ♦ Hurley Insurance Agency
- ♦ International Planning Group, Life Insurance
- ♦ John Hancock Insurance, Inc.
- ♦ John Hancock Property Casualty
- ♦ Lawyers Title Insurance Corporation
- ♦ Lincoln National Life
- ♦ North American Security Life Insurance
- ♦ Prudential Life Insurance
- ♦ Paul Revere Insurance Company
- ♦ State Mutual Companies
- ♦ Sorer, Damon & Lond Insurance Agency

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What Participants Have Said!

I think the overall presentation was very valuable and I hope to improve my working atmosphere to the fullest ❖ I learned important skills: making daily planners, keeping track of what is to be done, how to prevent unnecessary interruption, and, most significantly, not to give up but to try your best, because you never know what the results might be.

**Group Insurance Communication, Rudell O. Pruitt,
EDP Entry Operator II**

Very effective in providing useful tips and strategies for real life situations.

**Paul Revere Insurance, Kathleen Lyons,
Assistant to the President**

The instructor was excellent, knowledgeable and humorous.

**National Life of Vermont, Patricia Carbee,
V.P. Marketing/Creative Services**

I wanted practical tips which I could implement upon return to work -- that's just what I got... ❖ Andrew is dynamic and interesting.

National Life of Vermont, Richard Horchler, 2nd V.P. Sales & Training