Retail



Clients & Participants

ADAP ◆ Alfred Angelo, Inc. ◆ Ava Botelle Fashions Inc. ◆ Boston Business Gifts ◆ Boston Retail Products ◆ Brookline Liquor Mart ◆ Building 19 ◆ C.J. Clark America ◆ Copy Cop ◆ Dependable Cleaners ◆ Drewco Machine Shops ◆ Especially For Pets ◆ Filene's ◆ Fire Control Instruments ◆ First National Supermarkets ◆ Fox Computer Rentals ◆ Frito Lay, Inc. ◆ Howard Chevrolet ◆ Jewelry by Alison ◆ Jordan Marsh ◆ Joyce Chen Products ◆ Joyce Selby Shoes ◆ Langley Equipment Company ◆ Laronga Bakery Macaron Printed Products ◆ MacIssac Products ◆ Maloney Automotive Parts ◆ M & E Marine Supply Main Street Supply & Logistics • McCue Corporation ◆ Metromedia Paging Systems ◆ Metro Forms Systems, Ltd. ◆ Pheasant Lane Mall ◆ Quilts By The Elves • Quincy Sheet Metal Company, Inc. • Schreve, Crump & Low (jewlers) ◆ School St. Camera ◆ Standard Electric Supply Company ◆ Stride Rite Corporation ◆ Stop-n-Shop Supermarket Company ◆ The Sherman Williams Company ◆ Video 13, Inc. ◆ The White Fig • Winter, Wyman & Company

ÆSCHWARTZ & ASSOCIATES

13 Conservation Way • Stoughton, MA 02072
EMAIL: aes @ aeschwartz.com
TEL: 781-436-5033

www.aeschwartz.com www.aespeaks.com www.schoolformanagers.com

What Participants Have Said!

Getting together with the other supervisors is always useful . More of this should occur, it builds a better team.

Moore Business Equipment, Karuiec Feemstra, Manager

I think this will be very helpful to me and the rest of the people I work with * I am looking forward to putting what I've learned today in practice.

Tambrands, Connie Begin, Supervisor

The program has stimulated my brain and brought out several areas I would like to work on, especially regarding communications.

Joyce Chen Products, Marilyn A. Cantiloro, Operations Manager

I expected a boring class, but was pleasantly surprised 1 learned to set realistic goals for employment.

United Stationers Comp., Kenneth Wells, Distribution Supervisor

Areas I found most helpful were delegation, more effective communication, establishing departmental procedures and how to get more feedback from employees.

Creative Professional Services, Marcia McCullough, Supervisor Data Services

Very clear and specific.

Mackissic Inc., Ken Shupinski, Shop Supervisor

Andrew is fast-paced, entertaining presenter 1 learned to listen, listen, listen!

Drewco Machine Shops, Jeffrey J. Hass, Foreman

The program, particularly the emphasis on communication, explained why we must delegate and how to start.

Schaal Associates, Inc. Distributors, Rene Arnaud, Product Manager

I enjoyed the seminar It refreshed some information and helped me re-evaluate my methods and approaches
It emphasizes that organization equals productivity.

Salvation Army, David R. Coleman, Minister/Commanding Officer