# Travel & Leisure





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### **Clients & Participants**

Aquarius/Beckham Travel Service 

American Bus Association 
American Canadian Travel & Tours American Express Travel Services 

American Society of Travel Agents 

Arnold Freedman Management Back Bay Hilton Hotel 

 Beacon Hotel Corporation •

 Iowa Tourism Region 

Clay Auto Rental 

Corporate Services International 

Custer State Park Resort Delta Airlines, Inc. • Eastern Airlines • Festival du Grand Canyon Airlines • Grand Circle Travel • Holland America Line Westours 

Hotel and Restaurant Consultant • Hub Ticket Agency • Intrepid Sea. Air. Legal Seafood 

 Marriot Copley Place
 Mass. Bay

 Transit Authority 

Mississippi River Playground Motor Coach USA + Mount Snow + Nashville Adventures - Sky Diving 

Newport Yachting Center Overseas Adventure Travel
 Pennsylvania Aviation, Inc. w Radisson Hotel (Niagara Falls) • Renault Winery Riteway Bus Service
 Royal River Casino (S. Dakota) Sheraton Boston Hotel/Towers Tourism Council • The International Hotel of Calgary The Outrigger Resort • U.S. Air • U.S. Space & Group 
 West Coast Video 
 Westin Hotel

## What Participants Have Said!

The presenter was very knowledgeable!!! w I look forward to reading more of his work.

#### Pennsylvania Aviation Inc., Chester Pioluner, Chief Pilot

When I entered this course I had no idea how to address Employer/Employee relations effectively w This has given me the basis to approach employees with confidence and competence.

#### MBTA, William Navin, Inventory Analyst

This training has made me step back and look at not only my presentation over the phone, but how the customer will receive me w It has taught me to listen, ask question and handle the upset caller.

#### TravCorp, Inc., Francine Siffington, P/R administrator

Mr. Schwartz is very knowledgeable and presented skills very effectively w As a result, I will proceed more slowly (as a manager).

#### **Riteway Bus Service, Steven Ludin, Manager**

Andrew is a clear speaker and presents topics well w I learned that the key to successful management is the relationship between the employee and management and how to establish a stronger trust.

#### OK Grocery Company, Michelle Agostinelli, Traffic Analyst

Andrew presented many seeds that could take personal commitment to research and learn about my negotiating techniques and style – really gets you thinking about how to do it better and more effectively.

#### Grand Circle Travel, Rob Kelly, Vice President of Product Development